

**FORM NL-36- BUSINESS -CHANNELS WISE**

**Name of the Insurer: Kshema General Insurance Limited**

**Date: Mar 31, 2026**

| SI.No. | Channels   | For the Quarter ended on Mar 31, 2026 |                    | Up to the Quarter ended on Mar 31, 2026 |                    | For the corresponding Quarter of the previous year ended on Mar 31, 2025 |                    | Up to the corresponding Quarter of the previous year ended on Mar 31, 2025 |                    |
|--------|--|---------------------------------------|--------------------|---|--------------------|--|--------------------|--|--------------------|
|        |  | No. of Policies                       | Premium (Rs.Lakhs) | No. of Policies                         | Premium (Rs.Lakhs) | No. of Policies  | Premium (Rs.Lakhs) | No. of Policies  | Premium (Rs.Lakhs) |
| 1      | Individual agents  | -                                     | -                  | -                                       | -                  | -  | -                  | -  | -                  |
| 2      | Corporate Agents-Banks   | 30,68,379                             | 28,287.31          | 77,25,910                               | 57,935.00          | 2,45,469   | 1,213.18           | 95,90,670  | 66,073.79          |
| 3      | Corporate Agents -Others   |                                       |                    |   |                    |  |                    |  |                    |
| 4      | Brokers  | 10,491                                | 146.31             | 40,653                                  | 273.67             |  |                    |  |                    |
| 5      | Micro Agents   |                                       |                    |   |                    |  |                    |  |                    |
| 6      | Direct Business<br>-Officers/Employees<br>-Online (Through Company Website)<br>-Others | 14,910                                | 203.58             | 39,489                                  | 560.03             | 4,727  | 40.92              | 13,990   | 105.98             |
| 7      | Common Service Centres(CSC)  | 16,52,048                             | 24,219.35          | 34,58,785                               | 46,877.52          | 4,50,223   | 4,347.28           | 13,44,009  | 10,905.17          |
| 8      | Insurance Marketing Firm   |                                       |                    |   |                    |  |                    |  |                    |
| 9      | Point of sales person (Direct)   |                                       |                    |   |                    |  |                    |  |                    |
| 10     | MISP (Direct)  |                                       |                    |   |                    |  |                    |  |                    |
| 11     | Web Aggregators  |                                       |                    |   |                    |  |                    |  |                    |
| 12     | Referral Arrangements  |                                       |                    |   |                    |  |                    |  |                    |
| 13     | Other (to be sepcified)<br>(i)Gamma One & Karnataka One                                |                                       |                    |   |                    | 1,452  | 13.48              | 8,748  | 60.98              |
|        | <b>Total (A)</b>   | <b>47,45,828</b>                      | <b>52,856.55</b>   | <b>1,12,64,837</b>                      | <b>1,05,646.22</b> | <b>7,01,871</b>  | <b>5,614.86</b>    | <b>1,09,57,417</b>   | <b>77,145.92</b>   |
| 14     | Business outside India (B)   | -                                     | -                  | -                                       | -                  | -  | -                  | -  | -                  |
|        | <b>Grand Total (A+B)</b>   | <b>47,45,828</b>                      | <b>52,856.55</b>   | <b>1,12,64,837</b>                      | <b>1,05,646.22</b> | <b>7,01,871</b>  | <b>5,614.86</b>    | <b>1,09,57,417</b>   | <b>77,145.92</b>   |

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable