

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Kshema General Insurance Limited

Date: March 31, 2025

Sl.No.	Channels	For the Quarter ended on March 31, 2025		Up to the Quarter ended on March 31, 2025		For the corresponding Quarter of the previous year ended on March 31, 2024		Up to the corresponding Quarter of the previous year ended on March 31, 2024	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	2,45,469	1,213.18	95,90,670	66,073.79	1,41,721	4,851.53	39,97,619	52,161.49
3	Corporate Agents -Others			-	-				
4	Brokers			-	-				
5	Micro Agents			-	-				
6	Direct Business -Officers/Employees -Online (Through Company Website) -Others	4,727	40.92	13,990	105.98	4	0.04	4	0.04
7	Common Service Centres(CSC)	4,50,223	4,347.28	13,44,009	10,905.17	41,803	532.13	2,35,135	4,688.02
8	Insurance Marketing Firm			-	-				
9	Point of sales person (Direct)			-	-				
10	MISP (Direct)			-	-				
11	Web Aggregators			-	-				
12	Referral Arrangements			-	-				
13	Other (to be specified) (i)Gamma One & Karnataka One	1,452	13.48	8,748	60.98				
		-	-	-	-	-	-	-	-
	Total (A)	7,01,871	5,614.85	1,09,57,417	77,145.92	1,83,528	5,383.70	42,32,758	56,849.55
14	Business outside India (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	7,01,871	5,614.85	1,09,57,417	77,145.92	1,83,528	5,383.70	42,32,758	56,849.55

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable