FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Kshema General Insurance Limited

SI.No.	Channels	For the Quarter ended on December 31, 2024		Up to the Quarter ended on December 31, 2024		For the corresponding Quarter of the previous year ended on December 31, 2023		Up to the corresponding Quarter of the previous year ended on December 31, 2023	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents		-	-	-	-	-		
2	Corporate Agents-Banks	22,25,372	24,388.34	93,45,201	64,860.70	18,70,601	20,508.56	38,55,898	47,309.49
3	Corporate Agents -Others			-	-				
4	Brokers			-	-				
5	Micro Agents			-	-				
6	Direct Business -Officers/Employees -Online (Through Company Website) -Others	7,519	64.98	16,559	112.56				
7	Common Service Centres(CSC)	4,61,193	3,887.90	8,89,188	5,701.26	1,93,332	4,155.88	1,93,332	4,155.88
8	Insurance Marketing Firm			1	1				
9	Point of sales person (Direct)			1	1				
10	MISP (Direct)			1	1				
11	Web Aggregators			-	-				
12	Referral Arrangements			-	-				
	Other (to be sepcified) (i)Gramma One & Karnataka One	2,469	471.57	4,598	856.55				
	Total (A)	26,96,553	28,812.79	1,02,55,546	71,531.08	20,63,933	24,664.44	40,49,230	51,465.37
14	Business outside India (B)	-	20,012.79			20,03,933	-		-
	Grand Total (A+B)	26,96,553	28,812.79	1,02,55,546	71,531.08	20,63,933	24,664.44	40,49,230	51,465.37

Date: December 31, 2024

Note:
(a). Premium means amount of premium received from business acquired by the source

⁽b). No of Policies stand for no. of policies sold

⁽c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable